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Hameed's Theory and Equation of Financial Success

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Abstract

Hameed's Theory and Equation of Financial Success (HTEFS) presents a novel, dynamic approach to understanding financial well-being. Unlike traditional models that emphasize static profit maximization, HFS integrates not only financial elements—income and expenses—but also incorporates psychological, emotional, and market dynamics. This paper introduces the HTEFS Model, a new framework that evaluates financial health through a wave-like approach. By considering real-time feedback, global awareness, and emotional intelligence, HFS offers a flexible and holistic perspective, capable of navigating the complexities of modern financial landscapes.

Introduction

Traditional financial theories often focus on maximizing profits, typically by optimizing the balance between income and expenses. However, financial success is not always a linear process. It is influenced by a multitude of factors, including emotional intelligence, market awareness, and feedback loops from global dynamics. Hameed's Theory and Equation of Financial Success introduces a wave-like framework that captures the cyclical nature of financial health. By integrating not just rational financial strategies but also emotional and market factors, HTEFS offers a comprehensive, adaptable model for both individuals and organizations seeking to thrive in a rapidly changing world.

The Financial Phases in Hameed's Theory

Hameed's Theory outlines three essential phases of financial success, each of which defines a distinct relationship between income and expenses:

- 1. Growth Phase: Income exceeds expenses, leading to financial growth and the potential for further expansion.
- **2.** Controlled Stability Phase: Income equals expenses, reflecting a stable financial condition and a balance between assets and liabilities.
- **3. Degrowth Phase:** Expenses surpass income, causing financial strain and often resulting in inefficiencies and stress.

This wave-like behaviour suggests that financial success is not constant but fluctuates according to various internal and external factors.

The Role of Income and Expenses

In Hameed's framework, income is influenced by global awareness and the quality of feedback received from products and services. Positive feedback increases income, while negative feedback results in a decline. In contrast, expenses are largely determined by personal desires, emotional intelligence, and



market conditions. This suggests that financial health is shaped not only by rational decisions but also by psychological and emotional factors.

The theory emphasizes that both income and expenses are interrelated, influenced by market trends and global perceptions, which are constantly changing.

Theoretical Framework

Hameed's Theory proposes a complex interplay of rational financial planning and emotional intelligence, which creates a dynamic financial trajectory. The model integrates real-time feedback, global trends, and individual psychological states to form a comprehensive understanding of financial health. The result is a nuanced view of success and failure in financial endeavours, shaped by both objective financial management and subjective emotional responses.

-	2	Classical Financial Theories
	Emphasizes wave-like financial phases	Focuses on static optimization (e.g., profit maximization)
Global Awareness and Feedback	Core to income changes; regionally and quality-driven	Rarely considered explicitly
Expense Influence	Tied to emotional and market intelligence	Primarily based on rational decision-making
	Considers both internal and external influences	Typically linear or segmented
Advantages	Accounts for cyclical behavior, emotional insights, and global awareness	Simple and structured for rational decision-making
Practical Relevance	1 1	Effective in controlled or static environments

Comparative Analysis: Hameed's Theory vs. Classical Financial Theories

Advantages of Hameed's Theory

- 1. **Cyclical Economic Behaviour:** Unlike static models, Hameed's Theory recognizes the natural fluctuations in financial health, offering a more realistic approach to financial management.
- 2. Holistic Perspective: By considering both emotional and market factors, HTEFS provides a more complete understanding of financial success beyond the traditional focus on profit.
- 3. Adaptability: The theory is highly flexible and can accommodate diverse financial situations and global changes, making it an effective tool for navigating unpredictable economic landscapes.
- 4. **Comprehensive Analysis:** HTEFS offers a rich understanding of the underlying behavioural, emotional, and external factors that contribute to financial outcomes.

Benefits of the HTEFS Model

- 1. **Holistic Approach:** It provides a well-rounded analysis by considering both tangible factors (income, expenses) and intangible factors (awareness, execution).
- 2. Customizable: The model is adaptable to various financial circumstances, making it versatile for both



individuals and organizations.

- 3. Action-Oriented: It encourages proactive financial planning and continuous refinement of financial strategies for long-term stability.
- 4. **Performance Feedback:** Real-time feedback mechanisms allow individuals and organizations to adjust strategies for ongoing financial success.

Comparing the HTEFS Model with Previous Theories

Feature	Traditional Models	HTEFS Model
Tangible Factors	Focus on income and expenses	Includes action and awareness
Adaptability	Low	High
Behavioral Consideration	None	Extensive

Hameed's Theory offers a deeper, more complex approach compared to traditional financial models, which tend to focus solely on ratios or fixed income-expense evaluations. By introducing emotional intelligence, market behavior, and feedback dynamics, HTEFS provides a richer framework for financial success.

Practical Relevance of Hameed's Theory

Hameed's Theory is highly adaptable to modern, unpredictable financial environments. Unlike traditional models that may work well in static settings, HTEFS reflects the rapidly changing nature of global economies and markets. It allows individuals and organizations to better respond to external challenges and make informed, flexible financial decisions based on current realities.

Hameed's Theory and Equation of Financial Success (HTEFS) Equation :

A Quantitative Model

The HTEFS formula integrates essential financial elements—income, expenses—and introduces new variables like action factors (AC) (strategies for financial management) and consciously aware factors (CF) (awareness of personal, economic, and environmental financial conditions). This formula allows a more comprehensive, real-time evaluation of financial health.

The formula is defined as:

 $HFS = (I / E) \times \{ (AC + CF) / 2 \}$

Hameed's Equation of Financial Success

The theory's core equation is:

HFS = $(I / E) x \{ (AC + CF) / 2 \}$

Where:

Income (I)

Income is the total amount of money earned by an individual or organization from various sources. A stable and growing income is essential for achieving financial success.

I = Income = (Savings + Investment Returns)

Expenses (E)

Expenses refer to the total amount of money spent by an individual or organization on various items. Effective expense management is critical for maintaining financial stability and achieving long-term growth.

E = Expense = (Debts + Liabilities)



Mention the real value of Expense and Income in the equation.

Action Factors (AC)

Action factors refer to the steps taken by an individual or organization to manage their finances effectively. The three action factors are:

AC = (AN + PR + PI) / 3

1. Analysis of financial status (AN): Regularly reviewing financial statements to understand one's financial situation.

AN = Analysis of financial status

2. Planning and review (PR): Creating a budget, setting financial goals, and regularly reviewing progress. PR = Planning and review

3. Implementation of plans (PI): Taking concrete actions to implement financial plans.

PI = Implementation of plans

Consciously Aware Factors (CF)

Consciously aware factors refer to the awareness and understanding of various factors that influence financial outcomes. The four consciously aware factors are:

$\mathbf{CF} = (\mathbf{IF} + \mathbf{EF} + \mathbf{SF} + \mathbf{EFF}) / 4$

- 1. Internal Financial Factors (IF): Awareness of one's own financial situation, including income, expenses, assets, and liabilities.
- 2. External Financial Factors (EF): Awareness of external economic factors, such as interest rates, inflation, and market trends.
- 3. Social and Regional Factors (SF): Awareness of social and regional factors, such as demographic trends, cultural norms, and regional economic conditions.
- 4. Environmental and Future Factors (EFF): Awareness of environmental and future factors, such as climate change, technological advancements, and demographic shifts.

Rating : Rate each of these factors of AC and CF between the range of 1-10

The HFS Formula

The HFS formula is expressed as:

 $HFS = (I/E) \times \{(AC + CF) / 2\}$

Where:

- **E** (Expense) = Debts + Liabilities
- I (Income) = Savings + Investment Returns
- AC (Action Factors) = A combination of analysis, planning, and implementation strategies

• CF (Conscious Awareness Factors) = Personal, economic, and societal financial awareness

Action Factors (AC):

- AN (Analysis): Evaluation of financial status
- PR (Planning & Review): Strategic allocation and monitoring of resources
- **PI (Implementation):** Execution of planned strategies

Conscious Awareness Factors (CF):

- IF (Individual Financial Awareness): Understanding of personal finances
- EF (Economic Environment Awareness): Awareness of market and economic trends
- SF (Social Financial Awareness): Knowledge of societal financial norms
- EFF (Effective Foresight): Anticipation of financial trends and risks



3. Examples of Maximum and Minimum HFS

Case 1: High HFS (Maximum)

- Income (I): \$100,000 (Savings: \$70,000; Investment Returns: \$30,000)
- Expense (E): \$20,000 (Debts: \$10,000; Liabilities: \$10,000)
- Action Factors (AC):
- $\circ \quad \mathbf{AN} = \mathbf{8}/\mathbf{10}$
- $\circ \quad \mathbf{PR} = 9/10$
- \circ **PI** = 8/10
- Conscious Awareness (CF):
- $\circ \quad IF = 9/10$
- $\circ \quad \mathbf{EF} = \mathbf{8}/\mathbf{10}$
- **SF** = 9/10
- $\circ \quad \mathbf{EFF} = \mathbf{9/10}$

HFS Calculation:

HFS = $(100,000 / 20,000) \times \{(8 + 9 + 8 + 9) / 4\} = 5 \times 8.54 = 1.708$

Case 2: Low HFS (Minimum)

- Income (I): \$30,000 (Savings: \$20,000; Investment Returns: \$10,000)
- Expense (E): \$35,000 (Debts: \$25,000; Liabilities: \$10,000)
- Action Factors (AC):
- $\circ \quad \mathbf{AN} = 4/10$
- $\circ \quad \mathbf{PR} = \mathbf{3}/10$
- PI = 5/10
- Conscious Awareness (CF):
- $\circ \quad IF = 5/10$
- $\circ \quad \mathbf{EF} = 4/10$
- SF = 4/10
- $\circ \quad EFF = 3/10$

HFS Calculation:

HFS = $(30,000 / 35,000) \times \{(4 + 3 + 5 + 3) / 4\} = 0.857 \times 3.75 = 3.218$

HFS Score Range (0.5 to 20) Explanation:

0.1 -0.9 (Lowest): A score of 0.5 suggests that financial success is very low. This might indicate poor financial performance or significant issues in key areas like planning or implementation, leading to minimal success. This is a critical area that would need immediate attention for improvement.

1-5: (Low) A score in this range indicates relatively poor financial success. Financial strategies might need revision, or certain internal/external factors may be hindering progress. Steps should be taken to analyze areas that are underperforming.

6-10 (Moderate): Scores in this range show moderate financial success. There may be some good factors at play, but there's still room for improvement. It's important to focus on refining strategies to increase this score.

11-15: (**High**) This range indicates good financial success. Most of the factors contributing to financial performance are on track, though there may still be areas for optimization. Consistency is key to maintaining or improving the score.



16-20 (Highest): A score in this range reflects excellent financial success. The factors contributing to financial outcomes are well-managed, and the approach to planning, implementation, and other elements is highly effective. At this level, maintaining success and identifying new growth opportunities would be the focus.

Hameed's Theory and Equation of Financial Success: A Comprehensive Framework for Effective Financial Management

- 1. Hameed's Theory offers a transformative approach to financial management, blending various dimensions of financial, psychological, and market factors. It provides several key benefits that create a dynamic and all-encompassing model for financial success:
- 2. **Holistic Perspective:** This theory integrates financial, psychological, and market dynamics into one unified framework, offering a multifaceted approach to financial success. It extends beyond traditional metrics to incorporate human behaviour and market trends.
- 3. Versatility: Hameed's Theory is adaptable and applicable to a wide range of industries and organizational scales, providing a robust framework that can be applied across diverse sectors, from small startups to large enterprises.
- 4. **Strategic Insight:** The theory emphasizes aligning financial decisions with real-world feedback, encouraging a deeper understanding of market forces and human behaviour, which leads to informed, sustainable financial choices.
- 5. Agility Through Real-Time Feedback: By emphasizing continuous adaptation based on public perception and market responses, Hameed's Theory ensures financial strategies remain flexible and responsive to changing conditions in an ever-evolving landscape.

Comparing Hameed's Theory with Other Prominent Financial Models

1. Traditional Financial Management Theory:

Focus: Traditionally, this theory revolves around ratios, income, and expenses, providing a basic snapshot of an organization's financial health.

Comparison with Hameed's Theory: While traditional theories are primarily focused on quantitative metrics, Hameed's Theory expands the focus to include factors such as emotional intelligence, behavioural dynamics, and societal awareness, offering a richer, more inclusive perspective on financial health.

2. Sustainable Finance Framework:

Focus: This framework centers on environmental, social, and governance (ESG) factors, promoting sustainable value creation through responsible financial decision-making.

Comparison with Hameed's Theory: Both models emphasize sustainability, yet Hameed's Theory goes beyond theoretical principles, offering a more practical and accessible approach to everyday financial management, with a strong focus on real-time actionable planning and behavioural awareness.

A Broader View on Financial Models

Traditional Financial Management Theory: While the traditional model focuses predominantly on numerical ratios, Hameed's Theory enriches the analysis by incorporating emotional, societal, and environmental considerations, thus broadening the scope of financial decision-making.

Sustainable Finance Framework: Both models prioritize long-term sustainability, but Hameed's Theory introduces more pragmatic, action-oriented steps, creating a more dynamic and comprehensive financial



strategy for organizations and individuals alike.

Conclusion: A Dynamic Approach to Achieving Financial Success

Hameed's Theory, coupled with the HFS formula, provides a robust and adaptable framework for understanding financial success. By integrating traditional financial metrics with broader factors such as emotional intelligence, behavioural actions, and global awareness, it offers a comprehensive approach to managing financial health. This model empowers individuals and organizations to assess their current financial standing and strategically plan for long-term prosperity in an ever-changing financial world. Through this integration of traditional finance with behavioural and market insights, Hameed's Theory

offers a forward-thinking and actionable approach to navigating complex financial landscapes, ensuring lasting success.

Key Benefits of HFS:

A holistic perspective that combines emotional, psychological, and financial elements for a well-rounded view of financial success.

Adaptability to a wide range of financial contexts, ensuring relevance across industries and organization sizes.

A proactive approach that prepares individuals and organizations for future financial dynamics, driving long-term sustainability.

By adopting Hameed's Theory, individuals and organizations can move beyond static financial strategies and embrace a dynamic, responsive approach to achieving sustained financial success.

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